



## LP15 with Trade & ProCare

Quote Number: 10135916

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308  
Chicago, IL 60673-3308

Prepared For: NORTHFIELD VILLAGE FIRE DEPT  
Attn: Jason Buss  
firechief@northfieldvillage-oh.gov  
(330) 467-7130

Rep: Jason Roberts  
Email: jason.c.roberts@stryker.com  
Phone Number: (330) 697-4428  
Mobile: (330) 697-4428

Quote Date: 08/03/2020

Expiration Date: 11/01/2020

Delivery Address		End User - Shipping - Billing		Bill To Account	
Name:	NORTHFIELD VILLAGE FIRE DEPT	Name:	NORTHFIELD VILLAGE FIRE DEPT	Name:	NORTHFIELD VILLAGE FIRE DEPT
Account #:	1152202	Account #:	1152202	Account #:	1152202
Address:	10271 NORTHFIELD RD NORTHFIELD Ohio 44067	Address:	10271 NORTHFIELD RD NORTHFIELD Ohio 44067	Address:	10271 NORTHFIELD RD NORTHFIELD Ohio 44067

### Equipment Products:

#	Product	Description	Qty	List Price	Sell Price	Total
1.0	99577-001957	LIFEPAK 15 V4 Monitor/Defib - Manual & AED, Trending, Noninvasive Pacing, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT.	2	\$36,730.00	\$27,268.79	\$54,537.58
2.0	41577-000288	Ship Kit -QUIK-COMBO Therapy Cable; 2 rolls100mm Paper; RC-4, Patient Cable, 4ft.; NIBP Hose, Coiled; NIBP Cuff, Reusable, adult; 12-Lead ECG Cable, 4-Wire Limb Leads, 5ft; 12-Lead ECG Cable, 6-Wire Precordial attachment	2	\$0.00	\$0.00	\$0.00
3.0	11140-000015	AC power cord	1	\$83.00	\$64.80	\$64.80
4.0	11141-000115	REDI-CHARGE Base (power cord not included)	1	\$1,605.00	\$1,036.03	\$1,036.03
5.0	11140-000052	LP15 REDI-CHARGE Adapter Tray	1	\$218.00	\$140.08	\$140.08
6.0	21330-001176	LP 15 Lithium-ion Battery 5.7 amp hrs	6	\$494.00	\$303.21	\$1,819.26
7.0	11171-000082	Masimo™;RC Patient Cable - EMS, 4 FT.	2	\$250.00	\$205.00	\$410.00
8.0	11171-000049	Masimo™Rainbow™ DCI Adult Reusable SpO2, SpCO, SpMet Sensor, 3 FT. For use with RC Patient Cable.	2	\$640.00	\$512.00	\$1,024.00
9.0	11171-000050	Masimo™Rainbow™ DCIP Pediatric Reusable SpO2, SpCO, SpMet Sensor, 3 FT. For use with RC Patient Cable.	2	\$705.00	\$564.00	\$1,128.00
10.0	11160-000013	NIBP Cuff-Reusable, Child	2	\$26.00	\$19.20	\$38.40
11.0	11160-000017	NIBP Cuff -Reusable, Large Adult	2	\$36.00	\$26.40	\$52.80
12.0	11160-000019	NIBP Cuff-Reusable, Adult X Large	2	\$51.00	\$38.40	\$76.80



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#	Product	Description	Qty	List Price	Sell Price	Total
13.0	11577-000002	LIFEPAK 15 Basic carry case w/right & left pouches; shoulder strap (11577-000001) included at no additional charge when case ordered with a LIFEPAK 15 device	2	\$337.00	\$256.00	\$512.00
14.0	11220-000028	LIFEPAK 15 Carry case top pouch	2	\$61.00	\$45.60	\$91.20
15.0	11260-000039	LIFEPAK 15 Carry case back pouch	2	\$87.00	\$65.60	\$131.20
16.0	11996-000093	Electrode EDGE QUIK-COMBO pediatric RTS	2	\$46.00	\$36.80	\$73.60
Equipment List Price:						\$82,808.00
Equipment Total:						\$61,135.75

### Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
50994-000107	Trade in of LIFEPAK 12 Biphasic 3 features towards the purchase of a Stryker device	2	-\$5,000.00	-\$10,000.00

### ProCare Products:

#	Product	Description	Year s	Qty	Start Date	End Date	List Price	Sell Price	Total
17 .1	78000008	On Site Prevent for LIFEPAK 15 V4 Monitor/Defib - Manual & AED, Trending, Noninvasive Pacing, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT.	6	2	09/01/2021	08/31/2027	\$10,800.00	\$9,180.00	\$18,360.00
ProCare List Price:									\$21,600.00
ProCare Total:									\$18,360.00

### Price Totals:

Grand Total: \$69,495.75

Comments:



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Trade promotional pricing expires 12/1/2020.  
State contract #800799

Prices: In effect for 60 days.

Terms: Net 30 Days

Ask your Stryker Sales Rep about our flexible financing options.

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AUTHORIZED CUSTOMER SIGNATURE

**Deal Consummation:** This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule.

**Confidentiality Notice:** Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency.

**Terms:** Net 30 days. FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-Stryker.

In the event of any conflict between Stryker Medical's Standard Terms and Conditions and any other terms and conditions, as may be included in any purchase order or purchase contract, Stryker's terms and conditions shall govern.

**Cancellation and Return Policy:** In the event of damaged or defective shipments, please notify Stryker within 30 days and we will remedy the situation. Cancellation of orders must be received 30 days prior to the agreed upon delivery date. If the order is cancelled within the 30 day window, a fee of 25% of the total purchase order price and return shipping charges will apply.